

THE CERTIFICATE IN EMPLOYEE BENEFITS LAWSM SEMINAR

An Information-Packed 4½ Day Seminar That Covers All Important Aspects Of Employee Benefits Law

- Critical information and insights you need to confidently function at your best.
- Increase your competency and confidence to improve job performance and develop your career.
- •The finest faculty in the country. Talented teachers...experienced, responsive.
- Great opportunity to network and share experiences with other participants.
- Earn the Certificate in Employee Benefits Law that attests to the body of knowledge and skills acquired.



"All compensation and benefits professionals should consider this seminar. There is a large volume of valuable information presented in an effective, dynamic setting. The speakers are certainly well-equipped and are very attuned to the needs of the class members."

Todd Hanson Director, Human Resources - Support Services Printpack, Inc. Atlanta, Georgia "IAML once again surpassed my expectations. The seminar was awesome and the degree of information presented to our group was so valuable. I applaud IAML for finding the experts in the various fields and making them available to us. I can hardly wait until the next seminar!"

Bianca Olivarria HR Technician & Disability Management Specialist Imperial Irrigation District Imperial, California





www.IAML.com

2019

The Certificate in Employee Benefits Law[™]Seminar

Atlanta, GA April 8-12, 2019

Orlando, FL July 15-19, 2019

Las Vegas, NV October 21-25, 2019

"Great material, great pacing, super instructors. A true A+."

Sonja Wendt Benefits Specialist Jet Propulsion Laboratory Pasadena, California

"Very thorough and covered a lot of area!"

Tobi Lebowitz, Esq. Sr. Corporate Counsel KLX, Inc. Wellington, Florida

"George Cicotte did a great job!"

Carolyn Phifer Human Resources Manager Lowe's Companies, Inc. Gainesville, Georgia

This 4½-day seminar has been approved for 29.75 (HR) credit hours towards PHR and SPHR recertification credit through the HR Certification Institute. The use of the HRCI Approved Provider seal is not an endorsement by HRCI of the quality of the seminars. It means these seminars have met the HRCI criteria to be pre-approved for recertification credit.

The Institute for Applied Management & Law, Inc. is recognized by SHRM to offer Professional Development Credits (PDCs) for the SHRM-CP^{5M} or SHRM-SCP^{5M}. Earn 29.75 PDCs by attending this 4½ day seminar.



INSTITUTE FOR APPLIED MANAGEMENT & LAW, INC.

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www.IAML.com



The Certificate in Employee Benefits LawSM Seminar enjoys a well-earned reputation as the "complete" benefits law program for today's employee benefits professionals.

This 4½ day seminar provides current, practically-oriented, and detailed information on all significant employee benefits law issues, directives and regulations. Both experienced and less experienced employee benefits and human resources management professionals find this program delivers the depth and breadth of

benefit coverage they require in virtually every aspect of retirement plans, special benefit issues and welfare benefit plans.

Consider that this program provides:

- A thorough presentation of benefit statutes and regulations from the "alphabet soup" of ERISA, COBRA, FMLA, GATT, IRS, DOL and more; to the detail surrounding the HIPAA guidelines; to the demands and impact of Sarbanes-Oxley and corporate business ethics; and much more.
- Instruction from IAML's nationally renowned benefits faculty; the highly qualified and experienced presenters (all of whom are practicing attorneys) share their insight, guidance, and savvy on all significant benefits law issues.
- Complete, comprehensive, up-to-date set of materials serving as course working manuals and desktop references.

These enjoyable seminars have it all...timely, comprehensive content; experienced and talented presenters; detailed, extensive materials; and attractive, convenient locations. And by participating in this 4½ day seminar you will earn IAML's prestigious Certificate in Employee Benefits Law. We hope that we can look forward to your participation.

Sincerely yours,

Robert M. Lee Executive Director

Objectives and Features

of the Certificate in Employee Benefits LawSM Seminar

OVERVIEW OF SEMINAR

The Certificate in Employee Benefits LawSM Seminar is a 4¹/₂ day program that is designed to be the most comprehensive and practical seminar available in its field. The seminar covers employee benefits issues that arise in the design and administration of employee benefit plans, the management of their assets, controversies between plan sponsors, trustees, participants and the numerous government agencies that regulate these plans. The accelerating changes in the legal environment, coupled with the complex, technical nature of the laws and regulations and increasing governmental scrutiny, make it extremely difficult to keep current in this field.

This seminar addresses this need by providing participants with insights into the many regulations, laws and their requirements, the governmental agencies which administer and enforce those laws, and the litigation and court opinions resulting from the enforcement efforts of these agencies, as well as private causes of action to enforce the provisions of these laws. The goal of this seminar is to improve the participant's ability to identify and limit risks to their organization in dealing with employee benefit plans and to provide "best practices" insights. The program is sponsored and designed by the Institute for Applied Management & Law, Inc. in consultation with attorneys from leading law firms who regularly advise and represent a broad range of plan sponsors and plan fiduciaries in their dealings with employee benefit plans.

PROGRAM OBJECTIVES

The 4½ day Certificate in Employee Benefits LawSM Seminar is designed to give participants the practical information they need to be more effective professionals. This is accomplished by providing the following:

• A comprehensive understanding of the requirements of federal and state laws and regulations relating to the administration of employee benefit plans and the management of their assets and how they affect plan sponsors, plan fiduciaries, and plan service providers.

- The basic skills to administer employee benefit plans and manage their assets pursuant to the current requirements of the law; to recognize and avoid problem areas and to cope with regulatory requirements; to respond appropriately to compliance complaints; and to minimize the possibility of expensive and time-consuming litigation.
- Information regarding current regulatory, litigation, and legislative developments and trends in the employee benefits field which will enable participants to make important contributions to the administration and management of employee benefit plans performed by their organizations, and to anticipate and cope with the ever-emerging regulatory and enforcement developments in these critical areas.

BENEFITS

By participating in the Certificate in Employee Benefits LawSM Seminar you will:

- Learn the "best practices" in this complex field, including recent developments
- Improve your on-the-job skills immediately
- Increase your confidence in dealing with the complex area of employee benefits
- Reduce your organization's exposure to expensive and time-consuming litigation
- Update your information and knowledge in a rapidly chang-ing field of law
- Have all your employee benefits law questions answered by highly experienced attorneys and consultants
- Increase your value to your organization
- Meet and exchange ideas with colleagues in a stimulating environment
- Earn an important credential... The Certificate in Employee Benefits LawSM...from a highly respected organization... The Institute for Applied Management & Law, Inc.

SEMINAR FORMAT

BLOCK I 2 Days Monday & Tuesday Retirement Plans

BLOCK II 1 Day Wednesday Benefit Plan Claims, Appeals and Litigation Tips and Traps

BLOCK III 1¹/₂ Days Thursday & Friday Health Care Reform and Other Welfare Benefit Plan Issues

SEMINAR FEATURES

Seminar Structure

The Certificate in Employee Benefits LawSM Seminar is comprised of three "blocks" of instruction which are presented on 4½ consecutive days. Participants are encouraged to register for the entire program; however, registrations for only one or two of the blocks are accepted.

Extensive Materials

The Certificate in Employee Benefits LawSM reference materials are specially prepared for this seminar and are completely current. The materials are used during the seminar and serve as valuable desktop manuals on the job.

Certificate Awarded

The Certificate in Employee Benefits LawSM is awarded when a participant attends all three blocks of the seminar. No examinations are given. Certificates are mailed two to four weeks after the end of each program. NOTE: If you complete only one or two blocks you can still receive a certificate if you complete the remaining block or blocks within a two-year period. All blocks need not be completed at the same location.

Renowned Instructors

All seminar block leaders are nationally renowned employee benefits law attorneys from leading law firms who have extraordinary backgrounds, extensive practical experience and a demonstrated ability to teach the material in an interesting manner.

Personal Interaction

Faculty members encourage questions from participants. All your questions will be answered during the ample time provided during sessions, at breaks, lunches and after the sessions. The collegial atmosphere fosters the sharing of ideas and experiences among participants. "I enjoyed the open and casual approach to this training. All in attendance appeared comfortable enough to participate and ask questions."

Deborah Carnelli Resolutions and Receivership Specialist Federal Deposit Insurance Corporation Dallas, Texas

"Both instructors were clearly knowledgeable and informed on the latest developments."

Julie M. Lindstrom Human Resources Specialist Fluor Hanford Richland, Washington

"I really enjoyed the class. I appreciated Tom Schendt's teaching styles and how he involved everyone in the class and made it interactive. He certainly succeeded in making a potentially boring subject quite fun."

S. Greg Robinson Human Resources and Safety Manager Suominen Nonwovens Bethune, South Carolina

"I have taken three programs with IAML and they have all been excellent and provided a wealth of knowledge."

Carrie Shields, PHR, SHRM-CP Human Resources Specialist IV JT3 LLC North Las Vegas, Nevada

"Loved the instructors! The course provided so much valuable information."

Emily Ruelle, PHR, SHRM-CP People Partner Google Seattle, Washington

Who Should Attend

Representatives from plan sponsors, organizations which serve as plan fiduciaries, and entities which provide services to employee benefit plans will all profit from attending. This seminar will be of particular benefit to those with the titles and/ or responsibilities listed below.

- Plan administrators
- Bank trust and legal departments
- Managers of the human resources departments of plan sponsors
- Human Resource Professionals
- Insurance companies managing plan assets
- Registered investment managers serving as fiduciaries
- Broker-dealers providing services to plans
- Third party plan administrators
- Record keepers to plans
- Finance professionals
- Officers and directors of plan sponsors
- Plan trustees
- Named fiduciaries of employee benefit plans
- Attorneys, counseling plan sponsors or plan fiduciaries
- Corporate counsel
- Accountants providing services to plans
- Actuaries providing services to plans
- Employee Benefit Specialists

"Dominic DeMatties brought a great energy and wealth of knowledge. I appreciated the real-life examples and application. Ashley Gillihan was also great. He spoke my "visual" language and was very knowledgeable and engaging."

Joyce Duffey Benefits Manager Mondi Bags Atlanta, Georgia

4

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SEMINAR CONTENT The Certificate In Employee Benefits LawSM

Block I: Retirement Plans

Monday & Tuesday

Overview of the Statutes and Regulatory Agencies Governing Retirement Plans

- The Alphabet of Laws (ERISA, ADA, COBRA, FMLA, GATT, USERRA, HIPAA and EGTRRA) and agencies (IRS, DOL, EBSA, PBGC, EEOC, SEC and HCFA)
- ERISA Title I and Title II and the division of authority between the IRS, the Department of Labor and the PBGC
- Overview of plan types and qualification requirements

Fiduciary Rules and Investing Plan Assets

- Overview of prohibited transactions, exemptions, penalties and corrections
- Participant investment direction-Is 404(c) worth all the trouble?
- Participant investment direc-
- tion in an up and down marketWhen investments go bad,
- who is liable?Plan fiduciaries, cofiduciary
- liability and the liability of service providers
- Paying expenses from plan assets
- Why is the DOL so interested in proxy voting?
- The lessons being learned from Enron
- Investment of education versus advice

Nondiscrimination Testing for Retirement Plans

- Overview of nondiscrimination testing of participation, benefits, and contributions
- Controlled groups rules
- Highly compensated employee definition
- Coverage rules (Code Section 410(B)), including QSLOBs
- Nondiscriminatory Contributions (Code Section 401(A)(4))
- Safe harbors and general rules for contributions
- Testing benefits, rights, and features
- Cross testing and age weighted profit sharing plans

- 401(k) and 401(m) testing and safe harbor plans
- Dealing with failed 401(k) and 401(m) testing

Plan Administration

- Day-to-Day Challenges of Plan Administration
- Participant loans
- QDROs
- Salary deferrals and catch-up contributions
- Paperless administration
- Sarbanes-Oxley and blackout periods
- ERISA Section 204(h) notices
- Suspension of benefits provisions

Plan Distributions

- When can participants take money out of the plan?
- Withholding and rollovers
- Consent rules
- Joint and survivor rules
- Hardship distributions
- Code Section 411(d)(6) Anticutback rules and elimination of distribution methods
- Minimum required distributions at age 70½
- Retroactive annuity starting dates
 Plan Audits and IRS and

Plan Audits and IRS and DOL Voluntary Compliance Programs

- Plan Qualification: What is it?
- What happens if a plan is disqualified?
- IRS audit targets
- Correcting errors under IRS compliance programs
- Correcting errors discovered by IRS in an audit
- Late forms filing and how to resolve
- Voluntary Fiduciary Correction Program
- Compliance audits/compliance controls

Early Retirement Incentive Programs

- Designing the program to achieve goals
- Designing the program to comply with ADEA waiver rules
- Designing to comply with 401(A)(4) rules for retirement early windows
- What the courts are telling us about early retirement windows and ADEA waivers

Government and Nonprofit Employers – Qualified and Nonqualified Plans

- Who is the employer? How controlled group rules apply to government and nonprofit employees
- Qualification standards for government plans
- Code Section 403(B) plans-contribution limits and IRS audit and voluntary correction programs
- Eligible and Ineligible Code Section 457 plans

Block II: Benefit Plan Claims, Appeals and Litigation Tips and Traps Wednesday

ERISA Compliance

- Learn which plans ERISA covers
- How to deal with state-law requirements
- Plan documentation and reporting obligations to participants and the government
- Administering benefit claims
- Making your administrative decisions bullet-proof
- Learn about new ERISA developments and how they impact your plan
- Managing your plans to mitigate the risk of fiduciary liability under ERISA
- Understanding and satisfying fiduciary obligations
- Identifying and investing plan assets
- Protecting your plan's right to reimbursementAvoiding the anti-cutback rule

ERISA Litigation

ERISA Litigation Hot

Advantages

Topics

Block III: Health Care Reform and Other Welfare Benefit Plan Issues

Thursday & ½ day Friday

ERISA Compliance for Health & Welfare (H&W) Plans: A Hands-On Discussion for Employers and Plan Administrators

- Which welfare plans are subject to ERISA
- Reporting requirements (Form 5500)
- Disclosure requirements (SPD, SMM, etc.)
- Electronic SPDs
- Plan funding rules
- Trust requirements
- What funds are plan assets
- Cafeteria plan trust moratorium
- Fiduciary Obligations
- Prohibited transaction issues
- DOL claim procedure requirements
- ERISA 510 claims
- Impact of ERISA on claims litigation
- Preemption and state law regulation

Health Care Reform: A Walk Through of Compliance Requirements Every Employer Needs to Know

- Introduction to the Affordable Care Act (ACA) Compliance Mandates
- Play or Pay and the Employer Obligation to Extend Health Coverage
- Cadillac tax and How to Avoid It
- ACA Reporting
- New developments and issues under the Trump Administration

HIPAA Privacy Overview

- Privacy issues for health plan sponsors
- Business associate contract requirements

The H & W Plan Alphabet

- Impact of employment nondiscrimination laws on H & W benefits
- Age Discrimination (ADEA)
- Genetic Information Nondiscrimination Act (GINA)
- Pregnancy Discrimination Act
- Americans With Disabilities Act
- Family and Medical Leave Act (FMLA)
- Military leave (USERRA)QMCSOs
- Health plan mandates
- Mental Health Parity
- Medicare Secondary
- Cancer Rights Act

Cafeteria Plan Issues

- Cafeteria plan basics
- Which benefits can be pre-taxed
- Who can participate
- The irrevocable election rule and change in status exceptions
- Health and Dependent Care FSAs
- Which expenses qualify
- Claim substantiation rules

Introduction to Private Exchanges and Consumer Driven Health Care

- Health Savings Accounts (HSAs)
- Introduction to HRA rollover accounts
- What's a Private Exchange and Why Do I Need One

Discrimination Testing Basics

- Which H & W plans must comply
- Basic operating rules
- What to do if you fail
- COBRA
- COBRA basics
- What the courts are telling us
- Forms and procedures

IAML RESERVES THE RIGHT TO MODIFY CURRIC-ULUM AND TO CHANGE INSTRUCTORS WHEN SUCH CHANGES ARE ADVISABLE FOR ACADEM-IC REASONS, OR WHEN CIRCUMSTANCES ARE BEYOND OUR CONTROL.

PROFESSIONAL EDUCATION

Human Resource Certification Institute (HCRI)

This seminar has been approved for 29.75 (general) recertification credit hours toward PHR, SPHR, and GPHR recertification.

Society for Human Resource Management (SHRM)

The Institute for Applied Management & Law, Inc. is recognized by SHRM to offer Professional Development Credits (PDCs) for the SHRM-CPSM or SHRM-SCPSM. Earn 29.75 PDCs by attending this 4½ day seminar.

International Foundation of Employee Benefit Plans

Earn 29.75 Continuing Education Credits towards CEBS recertification

Continuing Legal Education Units

IAML is designated as an approved provider of professional training for the states of California and Pennsylvania. This 4½ day activity has been approved for Minimum Continuing Legal Education credits by the State Bars of California and Pennsylvania in the amount of 29.5 credit hours.

Other States: This seminar has been approved for CLE credits in many other states. Please call IAML to see if your state has been approved for CLE this year. IAML requests 45 days prior notification that you wish such credit. An additional charge may be involved.

"The course was very beneficial and the instructor did a great job."

Glen Thorpe Consultant G.A. Thorpe Consulting Solutions LLC Denver, Colorado

"Leah Singleton has an amazing talent to take content not easily understood and break it down to make it relatable and retainable. She avoided just reading from the slides and apply it to current scenarios a leader could face at work."

Tamara Webb, PHR Pension Manager Ingersoll Rand Company Davidson, North Carolina

"The instructors were fantastic, engaging, dynamic and made the topic tangible and fun."

Deborah Greene Sr. Vice President, Human Resources Israel Discount Bank of New York New York, New York

"John Hickman gave a great presentation. He was enthusiastic, engaging and made the topics discussed relevant to everyone in attendance."

Jennie Waski, PHR Sr. Benefits Analyst Sage Hospitality Denver, Colorado

"The instructors did a fantastic job of presenting the information and maintaining participant engagement."

Sandy Lovett Human Resources Program Manager Thiele Kaolin Company Sandersville, Georgia

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2019 Seminar Schedule

ATLANTA, GEORGIA

April 8-12, 2019 Atlanta Marriott Suites Midtown (404) 876-8888

ORLANDO, FLORIDA

July 15-19, 2019 Marriott Orlando World Center (407) 239-4200

LAS VEGAS, NEVADA

October 21-25, 2019 Planet Hollywood Resort & Casino (866) 919-7472



Block I April 8-9 Retirement Plans Dominic DeMatties Partner Alston & Bird

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Block II April 10 Benefit Plan Claims, Appeals and Litigation Tips and Traps Emily Hootkins Sr. Associate Alston & Bird

Block III April 11-12 Health Care Reform and Other Health and Welfare Benefit Plan Issues John F. Hickman Partner

Alston & Bird

This upscale hotel provides an unbeatable location near alluring attractions such as The Fox Theatre, Piedmont Park and Atlanta Botanical Garden. Guest rooms deliver comfort with plush bedding, thoughtful room service and spacious living areas. Enjoy a meal at Grille 35, serving delectable American cuisine and handcrafted cocktails. For active travelers, maintain a healthy lifestyle at the indoor/outdoor connecting pool and 24-hour fitness center. Block I July 15-16 Retirement Plans Thomas G. Schendt Partner Alston & Bird

Block II July 17 Benefit Plan Claims, Appeals and Litigation Tips and Traps George F. Cicotte Founder The Cicotte Law Firm

Block III July 18-19 Health Care Reform and Other Health and Welfare Benefit Plan Issues Ashley Gillihan Counsel Alston & Bird

Experience a world of possibilities when staying at Orlando World Center Marriott. The hotel offers amazing on-site amenities, as well as a shuttle service to Walt Disney World[®]. Make a splash at Falls Pool Oasis, featuring two 200-foot waterslides, a 90-foot speed slide, kid's splash park and a nightly laser light show. Enjoy a round of 18 holes at the championship golf course, or improve your swing at Jack Nicklaus Academy, relax with a massage at the full-service spa or take advantage of the state-of-the-art fitness center. Block I October 21-22 Retirement Plans Thomas G. Schendt Partner Alston & Bird

Block II October 23 Benefit Plan Claims, Appeals and Litigation Tips and Traps George F. Cicotte, Esq. Founder The Cicotte Law Firm

Block III October 24-25 Health Care Reform and Other Health and Welfare Benefit Plan Issues John F. Hickman Partner Alston & Bird

The 4-star Planet Hollywood Resort features rooms that meet its Hollywood theme, each room is dedicated to a certain movie and feature actual props and memorabilia from the film. You're just minutes away from the Bellagio, the Cosmopolitan, Paris Casino, the Desert Passage Shops and the Shops at Crystals. Guest rooms include 42-inch plasma tv's, pillow-top mattresses and PH Hip Luxury Bedding. Enjoy two outdoor pools, a children's pool, the strip's first FlowRider Wave-in-a-Box Double, a full-service spa, and fitness center. Hungry? The resort is home to 20 onsite restaurants. Feel like shopping? More than 150 world-class and one-of-a-kind retail shops and several unique restaurants can be found in the Miracle Mile Shops.

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Faculty Biographies

A faculty of leading employee benefit law attorneys teach the Certificate in Employee Benefits LawSM Seminar at each location. They are acknowledged experts in the subjects within their blocks and are excellent presenters.

George F. Cicotte



is the founder and owner of The Cicotte Law Firm. Before establishing his firm, he practiced in Washington D.C. with one of the nation's preeminent law firms. His broad employee benefits practice involves such diverse issues as labor relations, tax, privacy, employment and fiduciary

responsibility. In addition to providing advice and counsel, he frequently defends ERISA lawsuits. He has spoken throughout the country for entities including SHRM, the Western Pension and Benefits Conference and The National Employer Conference. He earned his J.D. at Brigham Young University and his B.A. at the University of Pennsylvania.

Dominic DeMatties



is a partner with Alston & Bird's Employee Benefits & Executive Compensation Team in Washington, D.C. where he focuses on the design and compliance of qualified and nonqualified deferred compensation plans. He has significant practical and policy experience related to 401(k)

plans, employee stock ownership plans (ESOPs) and defined benefit plans. Before joining Alston & Bird, he served as an attorney-advisor in the Office of the Benefits Tax Counsel and Office of Tax Policy at the U.S. Department of the Treasury. He received his B.A. from State University of New York at Geneseo, his M.S. from Rochester Institute of Technology and J.D. from Georgetown University.

Ashley Gillihan



is a member of Alston & Bird's Employee Benefits and Executive Compensation Group. His practice focuses exclusively on health and welfare benefit plan matters. He lectures frequently and has published a number of articles on health and welfare benefit plan compliance topics. Mr.

Gillihan is a graduate of Samford University's Cumberland School of Law.

John R. Hickman



is a partner in the Employee Benefits Practice Group with Alston & Bird. He received his law degree from Emory University School of Law, graduating with distinction, where he received the Order of the Coif Award. Mr. Hickman's practice focuses primarily upon health and welfare benefit plan matters. He has lectured widely and published articles on HIPAA, ERISA

litigation, cafeteria and welfare plan issues. Mr. Hickman is also on the editorial advisory board of the Benefits Law Journal and the Publications Committee of SIIA.

H. Douglas Hinson



is the leader of Alston & Bird's ERISA Litigation Group and a member of the Securities Litigation Group. He concentrates his practice on ERISA litigation, securities litigation, complex commercial and transaction-based litigation and class action defense. Mr. Hinson is a noted author and speaker on various

topics related to ERISA, securities and transaction-based litigation. He received his J.D. degree, cum laude, from Georgetown University Law Center. He is a member of the ABA's Joint Committee on Employee Benefits sponsored by the Sections on Labor and Employment Law, Taxation and Tort and Insurance Practice. He is a presenter in the Advanced Benefits Law Seminar.

Emily Hootkins



is a senior associate in the Atlanta office of Alston & Bird, where she focuses her practice on the defense of employee benefits disputes and counseling plan sponsors and fiduciaries on regulatory compliance issues and litigation avoidance

strategies. She has extensive experience defending ERISA lawsuits, including class actions involving employer stock, service provider fees, plan investments, benefit terminations, retiree health and welfare benefits, private ESOP transactions, and severance matters. She regularly advises clients on individual benefit claims, both during the administrative review process and litigation; and frequently represents clients in government investigations for civil and criminal violations of ERISA. She has been named a Super Lawyers Rising Star for Employee Benefits in Georgia every year since 2016. She received her J.D., cum laude, from Harvard Law School.

Thomas G. Schendt



is a partner in the Washington, D.C. office of Alston & Bird. Previously, he worked for the Internal Revenue Service, where he assisted in the coordination of national employee benefits litigation, including plan disputes and compliance initiatives.

He has lectured frequently and published numerous articles on employee benefits topics. He serves on the editorial boards for BNA's Daily Tax Report and Pension and Benefits Reporter. He received his J.D. from Marquette University Law School.

Leah Singleton



As Counsel in the Atlanta office of Thompson Hine, Ms. Singleton advises clients on all aspects of employee benefits and executive compensation plans, including their design, implementation, maintenance, correction and termination, as

well as ongoing compliance with applicable laws. She advises on pension plan funding, withdrawal issues for multi-employer plans, de-risking of pension plans, and other retirement plan compliance issues triggered by business reorganizations, plan funding, bankruptcy and reductions-in-force. In addition, she advises buyers and sellers on benefit plan issues in corporate transactions such as mergers and acquisitions, stock purchases and asset purchases, including controlled group and affiliated service group issues, impacted benefits, plan consolidations, plan terminations and plan asset transfers. She received her J.D. from Mercer University School of Law.



Outstanding Faculty

Popular instructor, John R. Hickman (right), partner in the law firm of Alston & Bird, with recent seminar attendees. Mr. Hickman is a featured speaker in IAML's Atlanta and Las Vegas programs and in IAML's Employee Benefits Law Update Seminar.

About IAML

The Institute for Applied Management & Law, Inc. (IAML) produces practically-oriented seminars for professionals requiring timely and accurate information in employee benefits law, human resource management and employment law.

Founded in 1979, IAML is the nation's leading producer of practical and comprehensive law seminars. More than 70,000 people from thousands of organizations have participated in IAML programs.

Based in Newport Beach, California, IAML works closely with leading law firms and practitioners across the country. In addition to the Certificate in Employee Benefits LawsM Seminar, IAML offers the following:

- 2019 Employee Benefits Law Updates – 16th Annual Advanced Seminars
- The Certificate in Employee Relations Law[™] Seminar
- 2019 Employment Law Updates

 38th Annual Advanced
 Conferences
- The Certificate in Essentials of Human Resource Management[™] Seminar
- Certificate in Conducting Lawful Workplace Investigations[™] Seminar
- In-House Training Programs
- Webinars on a variety of topics
- IAML also offers proven DVD training products, including a 33 title Employment Law Series, and a 5 title Employment Law Compliance Program that features an optional testing and certification component.

• IAML E-Learning

Partial List of Organizations Sponsoring Participants CWS Capital Partners LLC Lockheed Martin Corporation Smithfield Foods, Inc Abbott Laboratories Admiral Insurance Co. Cyberonics Los Alamos National Laboratory Aerospace Corporation (The) Cypress Semiconductor Corp. Loyola College in Maryland Alaska Native Tribal Health Consortium Dako North America Lynn Insurance Group Allegiant Air, LLC Dallas Fort Worth International Airport . Main Line Health Alpha Natural Resources DB Schenker Major Tool & Machine, Inc. Alpha Packaging Deere & Company MAPEI Corporation Delta Dental of Oklahoma Mayo Clinic

Alyeska Pipeline Service Co. American Showa Ameristar Casino, Inc. Amerisure Insurance Co. Ameritech Amtrak Arcadia Retirement Residence Arctic Slope Native Corporation Arizona Chemical Company Arizona Public Service Co. (APS) Army & Air Force Exchange Service Atlas Pacific Engineering Atlas Roofing Corporation Auburn University Authentic Specialty Foods. Inc. Automobile Club of Southern California B/E Aerospace, Inc. Bacardi Bottling Corporation Base Technologies, Inc. Bashas' Inc. BayCare Health Systems Baylor College of Medicine BBA Aviation Shared Services, Inc. Bechtel Corporation Beckman Coulter, Inc. Benton Public Utilities District Big Lots, Inc. Black Hills Corporation Blue Ridge Electric Membership Corp. Boar's Head Provisions Co., Inc. Brandywine School District Braun Electric Company BRE Properties, Inc. Bremner Food Group Briggs & Stratton Corporation Brown-Forman Corporation BSN Medical Inc Buckeye Technologies, Inc. Bucknell University C & S Worldwide Holdings, Inc. CAF USA California State University at San Marcos Camber Corporation Caraustar Industries Inc. Cargill, Inc. Carus Corporation CB & I CarMax Cemex Rinker Materials Centegra Health System Central Hudson Gas & Electric CH2M HILL Companies, Ltd. Charleston Area Medical Center Chelan County Public Utilities District Chickasaw Nation Chippewa Valley Technical College Choice Hotels International Chubb Corporation CITGO Petroleum Corporation CitiTrends, Inc. City of Boise City of Longmont City of Miami City of San Diego Cleveland Foundation (The) Cliff Castle Casino Coastal Forest Resources Co. Coca-Cola Bottling Co. Consolidated **Colonial Pipeline Company** Commerce Energy Group Inc. Commonwealth Brands. Inc Community Resource Credit Union Computer Services Inc. Continental Automotive Systems US Inc. Continental Tire North America, Inc. Corporate Express Inc. Corrections Corporation of America County of Chatham County of Mohave County of Orange Crawford Supply Group Cristal Global Cummins, Fleetguard

Deltic Timber Corporation Deseret Mutual Benefits Administrators Direct General Corporation Dollar General Corporation Duke Endowment E Networks Eastern Band of Cherokee Indians Eberline Services Hanford, Inc. EchoStar Communications Corp. Elder Care Alliance EMC Corporation Emerald Coast Utilities Authority Emerald Queen Hotel & Casinos **Employers Mutual Companies** Energy Northwest Fverbank Federal Reserve Bank, Atlanta Federal Reserve Bank, Dallas Federal Reserve Bank, New York Federal-Mogul Corporation Feed the Children Fidelity Investments Fieldstone Communities, Inc. First Republic Bank FirstEnergy Corporation Florida International University Fluor Corporation GAIAM. Inc GE Aviation **GEICO** Corporation General Dynamics C4 Systems Genworth Financial Inc Georgia Power Co. Gila River Casino-Wild Horse Pass Globe Wireless Gordmans. Inc Group Voyagers, Inc. Guardian Industries Corp. Guidance Software Inc. Hannaford Bros. Co. Hannahville Indian Community Harry Winston, Inc. Haskell Company Haves Lemmerz International HCIT Group Hecla Mining Company Heinz Frozen Food Company Highmark, Inc. Hillenbrand Industries Hitachi Medical Systems America, Inc. Home Builders Institute Hornbeck Offshore Services, Inc. Howrey Smith Arnold & White Imperial Capital Bank Inergy Automotive Systems Ingersoll-Rand Company InterDent Service Corporation Intermountain Power Service Corp. Ion Media Networks Isle of Capri Casinos Inc. ITLA Capital Corporation JM Family Enterprises John Deere Company JT3 LLC Kawasaki Motors Corp., USA Kennametal Inc. Kent State University Klein Tools, Inc. Knott's Berry Farm Knowledge Learning Corporation Koch Business Solutions Koch-Glitsch, Inc. Konecranes, Inc. 1-3 Communications Laclede Gas Company Lake Sunanee Bank Land O'Lakes, Inc. Liberty Media Corporation Lifeway Christian Resources Lindora Inc. Lion Copolymer LLC LM Wind Power Blades Inc

McCain Foods USA, Inc. McConnell Valdes LLC McDonald's Corporation McNeil Technologies MDU Resources Group, Inc. Medical Mission Sisters North America Medico Insurance Co. MedStar Health Miami Children's Hospital MidFirst Bank Missoula Federal Credit Union MMM Healthcare Inc. MPC Products Corporation National Education Association National Retail Systems Navistar International Corporation Navy Exchange Service Command Nestle USA NetJets Inc. NeuStar, Inc. New York State Nurses Association Newmont Mining Corporation NMB (USA), Inc. Nordstrom, Inc. Norfolk Southern Corporation North American Energy Alliance North Middlesex Regional School District Northern Panhandle Head Start Inc. Northern Quest Casino Northrop Grumman Northwestern Energy Northwestern Mutual Life Insurance Co. OfficeMax. Inc. Old Line Bank Oreck Corporation Oregon Farm Bureau Federation Orlando Health Panhandle State Bank Paraprofessional Healthcare Institute Park Water Company Payless ShoeSource, Inc. Pearson, Inc. Pepco Holdings, Inc. Perkins Coie, LLP PETSMART Inc. PGT Industries Philadelphia Zoo PNM Resources, Inc. Precision Drilling Oilfield Services PricewaterhouseCoopers Printpack, Inc. Promex Technologies, LLC Provision Ministry Group Prudential Retirement Purdue Research Foundation QinetiQ North America Operations LLC Quanex Building Products Co. Quest Diagnostics R.L. Polk & Co Radian Group Inc Ralcorp Holdings, Inc. Redlands Community Hospital Regence Group Reichhold, Inc Reynolds Smith & Hill Robert Wood Johnson Foundation Rockwell Collins, Inc Royal Credit Union **RSC Equipment Rental** Salt River Materials Group Samaritan's Purse Sandia National Laboratories Santee Cooper Sedgwick Claims Management Seneca Gaming Corporation ServiceMaster Company Severn Trent Services Showa Denko Carbon Inc. Silgan Holdings Inc. SilverStone Group Sinclair Oil Corporation Smith & Nephew, Inc.

Smithfield Packing Co., Inc. SOC LLC Hawthorne Societe Generale Society of Manufacturing Engineers SonicWALL. Inc Southboro Medical Group Southeastern Freight Lines, Inc Southern California Edison Co. Southern California Permanente Medical Group Southern Company Services Spectra Energy St. Jude Children's Research Hospital St. Luke's Hospital State Farm Insurance Companies State of Georgia State of Montana Sterling Jewelers Inc. Sterling Savings Bank Stew Leonard's Stewart & Stevensor StoneRiver, Inc. Stormont-Vail HealthCare Stowers Institute for Medical Research STP Nuclear Operating Company SullivanCurtisMonroe Insurance Services Sun Mountain Lumber Inc. Sun National Bank Sunrise Senior Living Superior Essex Susquehanna Bancshares, Inc. Syngenta Crop Protection, Inc. Sypris Solutions Tamko Building Products, Inc. Tech Data Corporation Tiffany & Co TJX Companies. Inc. Toyota Material Handling U.S.A. Travis Credit Union TriHealth, Inc. TriZetto Group, Inc. Tucson Electric Power Company Tybrin Corporation U.S. Department of Energy Union Hospital, Inc. UniSource Energy Corporation United Nations Federal Credit Union United States Steel Corporation UnitedHealth Group, Inc. University of California University of Miami University of Nevada, Las Vegas UNUMProvident Corporation Utah State University V & M USA Corporation Valencia College Vallourec North America Vertex Inc Ward & Smith, P.A. Warner Norcross & Judd LLP Washington Savannah River Co. WAWA. Inc. Welch Allyn, Inc. West Virginia University Medical Corp. Western Mesquite Mines Inc. Western Refining Company White Castle System, Inc. White Pine Copper Refinery Willis Americas Windstream Communications WorleyParsons Zurich North America

Please note: Due to space limitations we are unable to provide a complete list of participating organizations in this brochure. If you wish to know whether or not others from your organization have previously participated, and do not see your organization listed above, please contact the Institute. Our apologies to those organizations we were unable to list.



Registration Information

TO REGISTER

You may register in a Seminar by any of the following methods:

- Telephone IAML at (949) 760-1700 to reserve space(s).
- C Fax the registration form to IAML at (949) 760-8192.
- Kegister online at www.IAML.com
- Mail the registration form to IAML. Institute for Applied Management & Law, Inc. 450 Newport Center Drive, Suite 390 Newport Beach, CA 92660

(IAML will confirm registrations by email. If you do not receive confirmation within three business days, please call IAML.)

IAML has made arrangements for participants to receive especially attractive room rates at the hotels where the seminars will be held. To reserve a room at a hotel at the special rate, please make your hotel reservations at least four weeks in advance of the seminar and mention that you are participating in an IAML seminar. Registrants are responsible for making their own hotel reservations. Please note: If you experience any difficulty in making your hotel reservation, even within four weeks prior to the program you want to attend, please call IAML. Through IAML's contacts, there is a good possibility that we can help you secure a reservation at the seminar hotel.

A minimum of one half of the total fees due to IAML should accompany your registration, or a Purchase Order Number should be provided. The total fees payable should be received by IAML at least two weeks prior to the seminar. Arrangements such as deferred billing can be made to accommodate special circumstances by contacting us. IAML accepts AMEX, Discover, MasterCard, and VISA.

While registrations may be accepted within the two weeks prior to the beginning of a seminar, we suggest that you call IAML to confirm space availability.

Participants will receive a full refund of any fees paid if IAML receives written notification that they will be unable to attend at least two weeks prior to their program's starting date. Otherwise, participants are liable for the entire fee. Registrants requesting a transfer to another program within this two week period will be charged an additinoal fee of \$150.00.

Participants may substitute an associate at any time.

COST/SCHEDULE

The fee for the full $4\frac{1}{2}$ day Seminar is \$2,375.00. The fee includes specially prepared material, coffee breaks and a reception on the first evening.

Registration fees for those wishing to enroll in only portions of the program are:

Block I\$1,050.00 (Monday and Tuesday)Block II\$550.00 (Wednesday)Block III\$950.00 (Thursday and ½ Friday)

Seminar Schedule

Monday through Thursday, 8:00am to 4:00pm Friday, 8:00am to 12:00 noon

DISCOUNTS

Once an organization has registered a representative for any of the 2019 4½-day Certificate in Employee Benefits Law Seminars, subsequent registrants from the same organization are entitled to a discount. A \$200.00 discount will be given for each subsequent 4½ day registrant. A \$50.00 discount will be given for each subsequent partial program registrant.

To receive the discount, participants need not attend the same location or date. Discounts must be requested at the time of registration.

Very attractive discounts are available to organizations which send 5 or more participants to IAML seminars in any 12-month period. Participants do not need to attend the same seminar at the same location or date.

"I thoroughly enjoyed the seminar. I really appreciated that the instructors allowed participants to ask questions and work through our issues and concerns."

Sherry Murphy • Senior Human Resources Business Partner Barrick Gold of North America, Inc. • Elko, Nevada

REGISTRATION FORM The Certificate in Employee Benefits LawSM Seminar

 I wish to register for the following s Atlanta, GA April 8-12, 2019 Orlando, FL July 15-19, 2019 Las Vegas, NV October 21-25, 2019 	eminar:				
•Participants may register in one or more blocks, although participant	Seminar ONLY the E blocks of the 4			🖵 Block III	
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Signature:		Date			
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Please detach and mail to IAML, 450 Newport Center Drive, Suite 390, Newport Beach, CA 92660 or fax to (949) 760-8192.

THE CERTIFICATE IN EMPLOYEE BENEFITS LAWSM SEMINAR



"Great material, great pacing, super instructors. A true A+."

Sonja Wendt Benefits Specialist Jet Propulsion Laboratory Pasadena, California

"John Hickman gave a great presentation. He was enthusiastic, engaging and made the topics discussed relevant to everyone in attendance."

Jennie Waski, PHR Sr. Benefits Analyst Sage Hospitality Denver, Colorado

"George Cicotte did a great job!"

Carolyn Phifer Human Resources Manager Lowe's Companies, Inc. Gainesville, Georgia

"I appreciated Tom Schendt's teaching style and how he involved everyone in the class and made it interactive."

S. Greg Robinson Human Resources & Safety Manager Suominen Nonwovens Bethune, South Carolina

"Loved the instructors! The course provided so much valuable information."

Emily Ruelle, PHR, SHRM-CP People Partner Google Seattle, Washington

"Dominic DeMatties brought a great energy and wealth of knowledge. I appreciated the real-life examples and application. Ashley Gillihan was also great. He spoke my "visual" language and was very knowledgeable and engaging."

Joyce Duffey Benefits Manager Mondi Bags Atlanta, Georgia

"Leah Singleton has an amazing talent to take content not easily understood and break it down to make it relatable and retainable. She avoided just reading from the slides and apply it to current scenarios a leader could face at work."

Tamara Webb, PHR Pension Manager Ingersoll Rand Company Davidson, North Carolina